



# Readysoft ®

Readymix Business Management ERP Suite



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# Presentation Overview

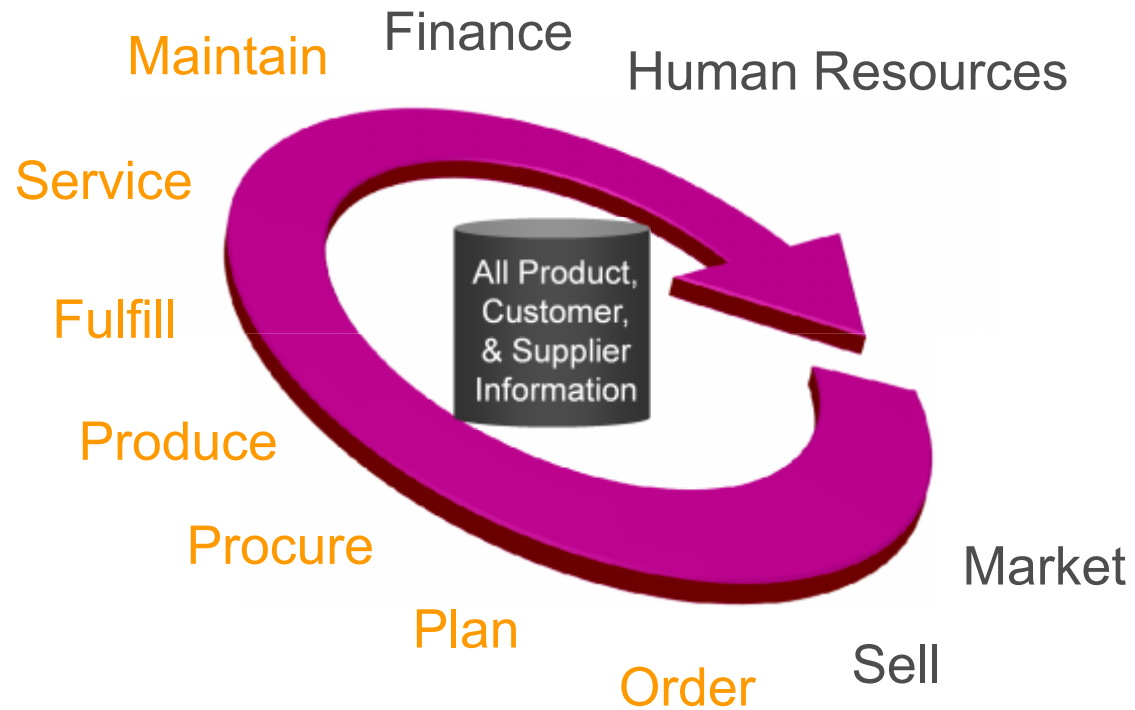
- **Topology**
- **Solution Platform**
- **Application Overview**
- **Customizing**
- **References**



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# Topology

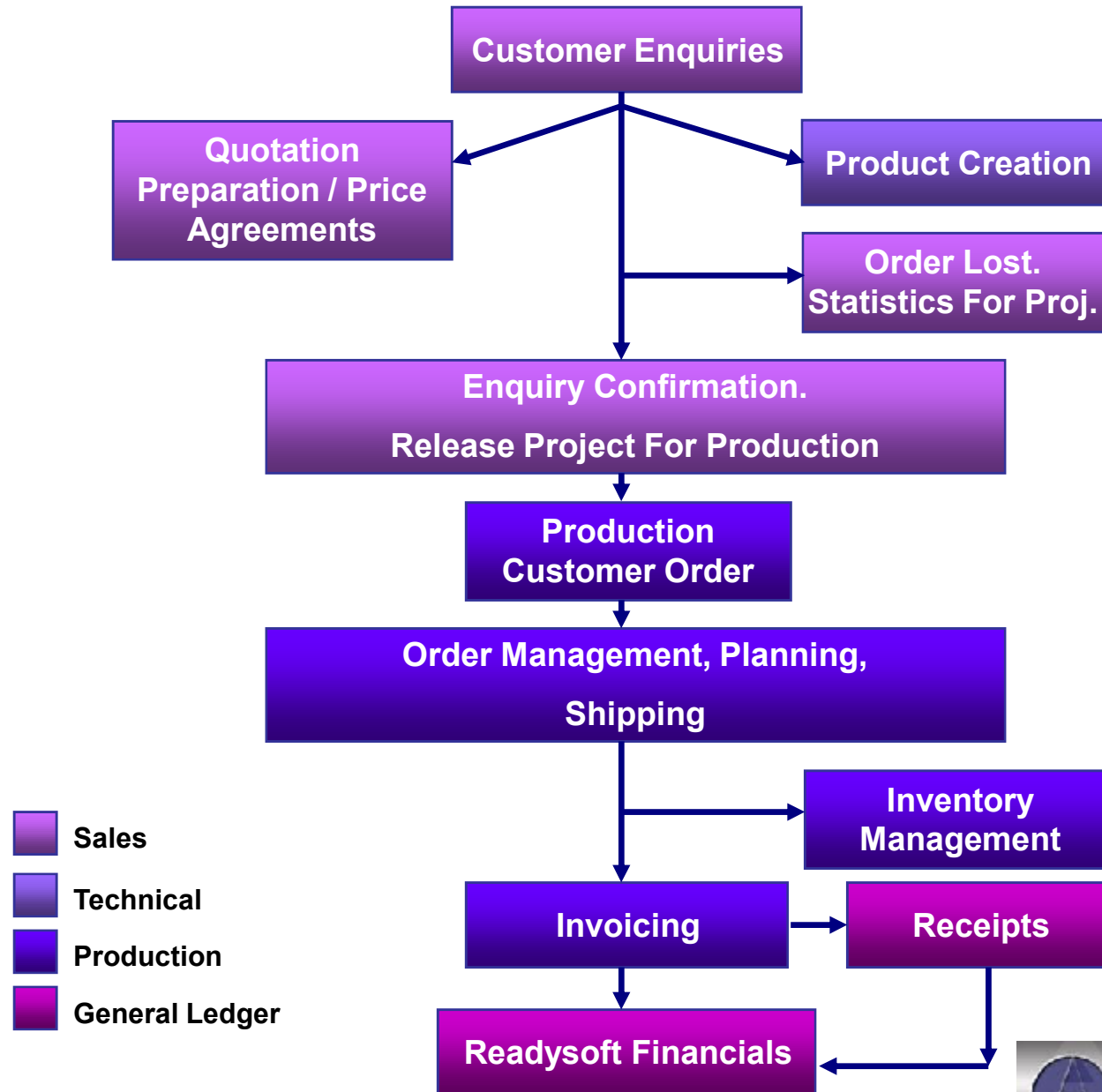


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# Topology



# Enquiry To Cash





## Solution Platform

**Readysoft ®**

**Microsoft .Net**

**Crystal Reports**

**Database (Oracle)**

**Microsoft operating Systems**



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## Application Overview

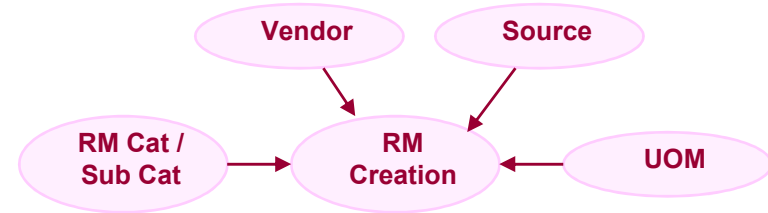
- **Raw Material**
- **Sales & Technical**
- **Production**
- **Workshop & Maintenance**
- **Human Resources**
- **General Ledger**
- **Fixed Asset**
- **MIS**
- **Admin**



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# Raw Material

- Raw Material Creation
- Material Requisition
- Material Order
- Material Receipt
- Material Receipt Approval
- Material Purchase Entry
- Material Stock Transfer
- Physical Stock Entry



**Raw Material Order Entry**

Material Code No.  Order Date  Currency  Exchange Rate

UOM

Material Description:  Requisition No.  Requested Qty.

Approved By  ☒ Approved Required Delivery Period  And

Supplier Information: Supplier Code  Supplier Name  Factory

Price Type: ☒ On-Date Price ☐ On-Advance Price

From / To:

SL No.	Material	Department	RM Code	RM Description	Source	UOM	Quantity	Unit Price	Amount
1	PORTLAND CEMENT	PRODUCTION	20"	SPC CEMENT	SHARJAH	TON	200.0000	310.0000	62000.0000
2	PORTLAND CEMENT	PRODUCTION	30"	SPC CEMENT	SHARJAH	TON	250.0000	355.0000	88750.0000

Remarks:

Doc Status:  Total Amount:



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# Workflow of Raw Material Module

**Material  
Requisition**

**Material  
Order**

**Material  
Receipt**

**Receipt  
Approval**

**Purchase  
Entry**

**Stock  
Transfer**

**Physical Stock  
Entry**



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# Sales & Technical

- Product Creation
- Project Creation
- Enquiry
- Quotation
- Enquiry Status View
- Product Price Updates
- Project Status

Enquiry Information

Project: 28363 [G] DJ 3rd LAY/ALVHAF/FA3E PHASE II K-AL 2 Enquiry No: C10C3643E40C3R000 07-Jun-2006

Customer: T23C [A] DWR/SH ENGINEERING LPO: Status: LIVE [Clone]

Product	Product Desc	C. M / M3	Mat. Cost	OverHead	Margin	Del Price	Gross Margin Qty	G. M Revenue	Del Qty	IP	Blank
1	CONCRETE 10041181294	40.00	2005	21.00	50.00	55.00	25.40	1.00	21.00		
2	CONCRETE 10041181294	40.00	2000	21.00	50.00	55.00	26.77	1.00	1.00		
3	CONCRETE 10041181294	40.00	2005	21.00	50.00	55.00	25.40	1.00	5.00		

☒ Effective Date: 22-Apr-2011 Avg GM: 21.00 Del Qty: 45.00 Project GM: 1,127

Ex Works: 10.00 Actual Avg GM: 25.00

zFlow Temperature Control Pump Additional Charges

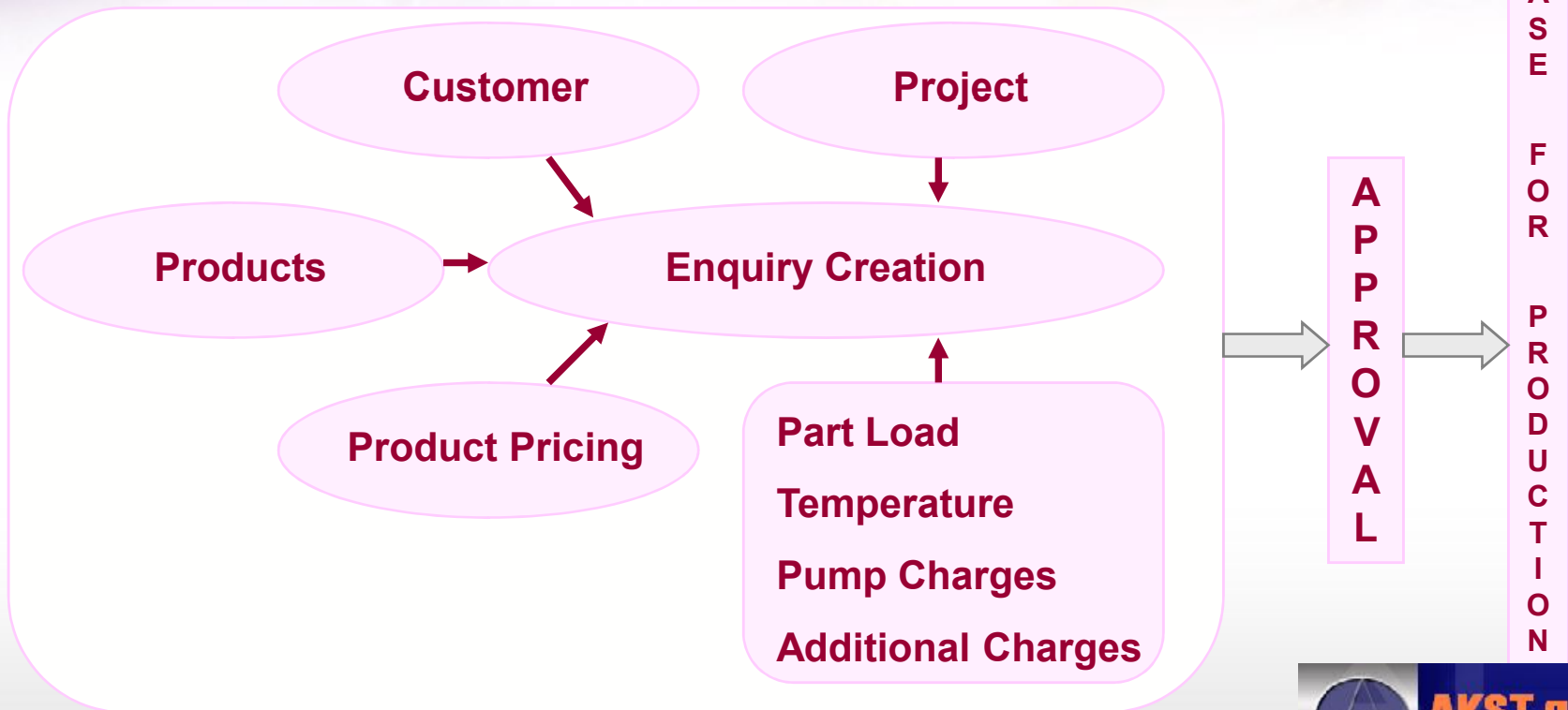
Description	Qty	Unit Price	Charge	Pressure	Units
1. 100 LIT PUMP	1.00	45.00	45.00	15.00	1
2. 300 LIT PUMP	0.00	0.00	0.00	0.00	3
3. 400 LIT PUMP	0.00	0.00	0.00	0.00	3

☒ Pump Required

☒ Min. Flow (Fixed)



# Workflow of Sales & Technical Module



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# Production

- Customer Order
- Shipping
- Delivery Note (DN)
- Material Consumption Posting
- Pump Allocation
- Concrete Return - Redirection
- Invoicing
  - DN Approval
  - Invoice Generation

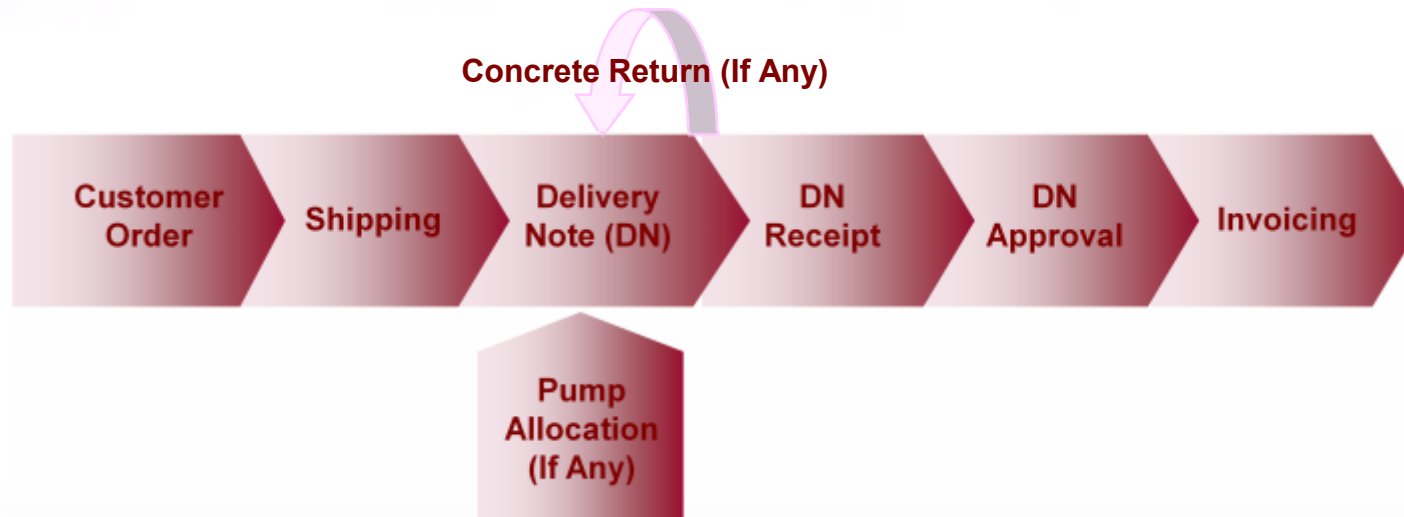
Customer	Area	Date	Time	Type	Project	Order#	Qty	St-Cons	Bore	Time	1	2	3	4	5
1	5000	2000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000
2	5000	2000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000



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# Workflow of Production Module



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# Workshop & Maintenance

- Item Creation
- Tyre Creation
- Fuel Consumption Entry
- Job Card (SRF)
- Store Request
- Store Issue / Return
- Repair Outside
- Store Purchase Requisition
- Purchase Order
- Goods Receipt Voucher
- Goods Return Note
- Purchase Entry
- Stock Transfer
- Tyre Movement

**Job Card**

Job Card Number:  Job Card No:  Request Date:

Requester:  Requester Email:

Station:  Category:

View Asset

Request Details | Labour Details | WIP Repair | WIP Part Repair | Jobs Undertaken | Vehicle Details

Job Requested	
1	replace front wheel tyre change
2	seal up 4 BR L
3	replace front gear oil 4 BR L
4	change front brake 4 BR L
5	condenser pipe seal 35-CC-07
6	adjust hose with pipe CC-00-07
7	check cable and de thread make and crimping sheet and pipe and fitting in Dargah Equipment 35-CC-07
8	Pipe seal 11 CC-07

Print to Workshop:

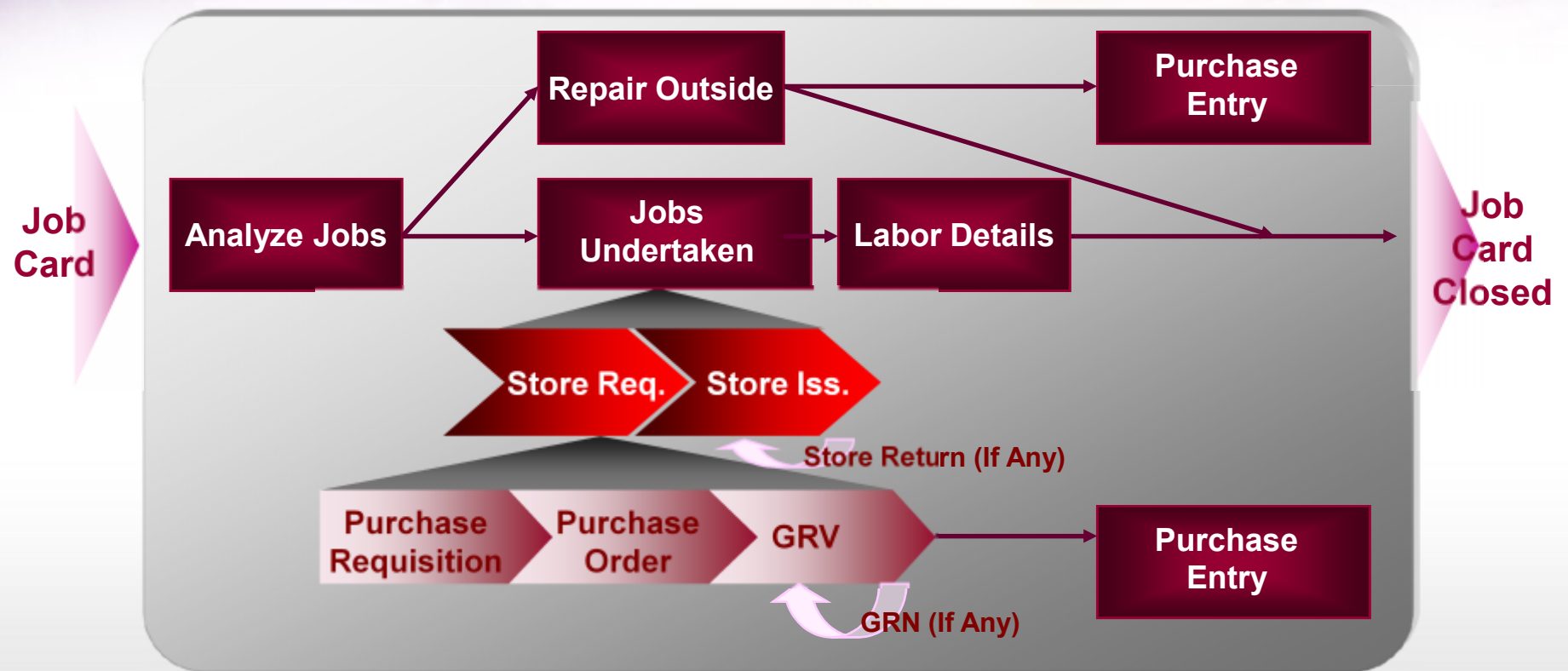
Spare Part Request | Tyre Help

Job Card Status: OPEN





# Workflow of Workshop & Maintenance Module



# Human Resources

- Employee Master
- Job & Pay Details
- Time Sheet Entry
- Leave Entry
- Leave Settlement
- Increment Entry
- Provision Generation
- Pre-Payroll Entry
- Payslip Generation / Payment
- Termination Entry

**Employee Payslip Entry**

Payslip No:  Month:  No Of Days:

Payslip Date:  Station:  Department:

**Pay Details:**

	Emp Code	Emp Name	Gr. App Code	Salary	Deduction	Net Pay
1	1000	ABDUL MUHAMMAD HAZZAD	40000-000	2100.00	0.00	2100.00
2	1007	ADARSH KUMAR	40000-000	000.00	0.00	000.00
3	1114	ADARSH KUMAR	40000-000	000.00	0.00	000.00
4	1115	ADARSH KUMAR	40000-000	000.00	0.00	000.00
5	1116	ADARSH KUMAR	40000-000	000.00	0.00	000.00
6	1117	ADARSH KUMAR	40000-000	000.00	0.00	000.00
7	1118	ADARSH KUMAR	40000-000	000.00	0.00	000.00
8	1119	ADARSH KUMAR	40000-000	000.00	0.00	000.00
9	1120	ADARSH KUMAR	40000-000	000.00	0.00	000.00
10	1121	ADARSH KUMAR	40000-000	000.00	0.00	000.00
11	1122	ADARSH KUMAR	40000-000	000.00	0.00	000.00
12	1123	ADARSH KUMAR	40000-000	000.00	0.00	000.00
13	1124	ADARSH KUMAR	40000-000	000.00	0.00	000.00
14	1125	ADARSH KUMAR	40000-000	000.00	0.00	000.00

Remarks:  Payroll System: ☐

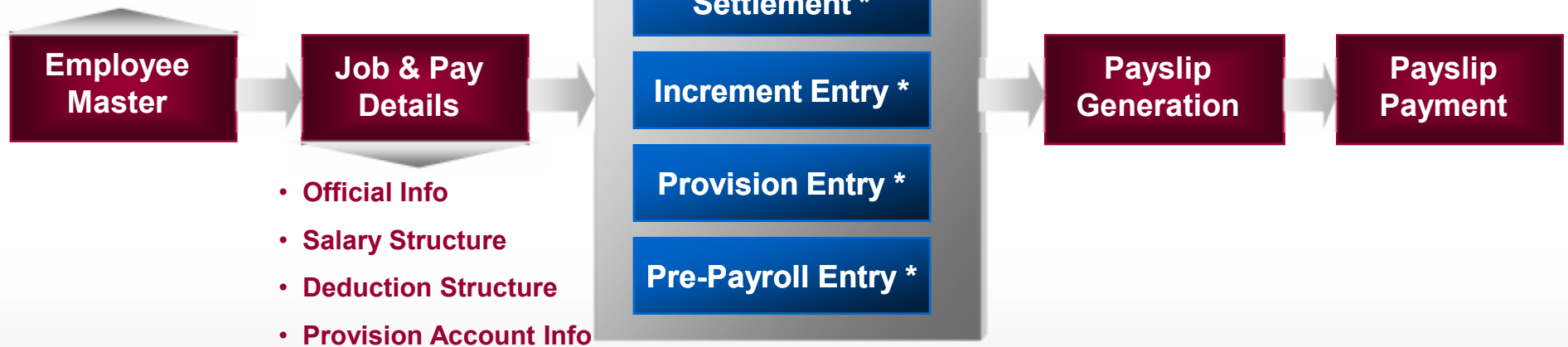


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# Workflow of Human Resources Module

- Address Details
- Professional Info
- Personal Info
- Document Details



\* → These Entries Are Optional.



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# General Ledger

- Chart of Accounts
- Journal Voucher
- Cash Payment Voucher
- Bank Payment Voucher
- Cash Receipt Voucher
- Bank Receipt Voucher
- Debit Note
- Credit Note
- Misc. Purchase Entry
- Cheque Management
- Prepay Entry JV Generation
- Bank Reconciliation
- Invoice / Purchase Write Off

Receipts/Particulars	Qty	Qty Date	Amount	Bank Name/Unit	Bank Name
CMF DIN DATHICI CMLENGG	705	27/04/2007	10,000.00	UNION BANK OF INDIA	UNION BANK
FAIRWAY LUNA LUNA LUNA	328155	28/04/2007	12,498.00	ANAND BANK	ANAND BANK
A. HANSHI HANSHI HANSHI	700000	28/04/2007	4,000.00	INDIAN BANK	INDIAN BANK
HANSHI HANSHI HANSHI	700	28/04/2007	4,000.00	INDIAN BANK	INDIAN BANK
A. HANSHI HANSHI HANSHI	700000	28/04/2007	7,000.00	NATIONAL BANK OF INDIA	NATIONAL BANK
A. HANSHI HANSHI HANSHI	700000	28/04/2007	10,500.00	NATIONAL BANK OF INDIA	NATIONAL BANK
A. HANSHI HANSHI HANSHI	700	28/04/2007	17,500.00	ANAND BANK	ANAND BANK
GULF FALCON	340104	28/04/2007	5,000.00	ANAND BANK	ANAND BANK
FW SENG CONSTR. LLC	334111	28/04/2007	30,000.00	HSBC	HSBC
FW SENG CONSTR. LLC	334113	28/04/2007	11,862.00	HSBC	HSBC
FW SENG CONSTR. LLC	334114	28/04/2007	4,000.00	HSBC	HSBC
A. HANSHI HANSHI HANSHI	700000	28/04/2007	4,000.00	NATIONAL BANK OF INDIA	NATIONAL BANK
ISLAMIC BANKING CONTRACTING	007751	30/04/2007	30,000.00	ANAND BANK	ANAND BANK
A. HANSHI HANSHI HANSHI	000100	30/04/2007	24,000.00	ANAND BANK	ANAND BANK
GULF FALCON	700017	30/04/2007	25,000.00	NATIONAL BANK OF INDIA	NATIONAL BANK
GULF FALCON	001000	30/04/2007	10,700.00	ANAND BANK	ANAND BANK
ANAND BANK	200	30/04/2007	10,000.00	ANAND BANK	ANAND BANK

+	FIXED ASSETS*1
+	CURRENT ASSETS*2
+	ACCUMULATED DEPRECIATION*3
+	CURRENT LIABILITIES*4
+	EQUITY*5
-	INCOME*6
-	OPERATIONAL INCOME*601
-	NON OPERATION INCOME*602
-	NON OPERATION INCOME*60201
-	NON OPERATION INCOME*6020100001
-	ASSET INCOME*603
+	EXPENSE*7
+	*8



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# Workflow of General Ledger Module

**COA  
Master**

**Cash / Bank  
Management**

**Cheque  
Management**

**Voucher  
Management**

**Bank  
Reconciliation**

**Rec./Pay.  
Ageing**



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# Fixed Assets

- Fixed Asset Master
- Depreciation Gen.
- Asset Management
  - Asset Sale
  - Asset Write-Off
- Asset Transfer

**Fixed Asset Depreciation Entry**

VLT No.  Month: JANUARY Date: 31-Jan-2007  
 Remarks: Depreciation for the month of January Station: 11112-BA [Show Assets](#)

	Asset #	Asset Name	Purch Value	Age%	Prev Depr	Cur Depr	Net Value
1	45403	TRUCK-TRAILER VO 45403 CP-9 CM	100000.00	35.33	0.00	22316.44	77083.56
2	57562	PENALTY M CAR-9 MNC 57562 FW	365000.00	5023.06	0.00	384096.00	1.00

☐ Approve

Total Depreciation amt(Current) 407,316.44  
 Total Net Value 77,084.56



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## Workflow of Fixed Assets Module



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# MIS

- Template Builder
  - Balance Sheet
  - Profit & Loss
  - Income / Expense
- Reports
  - Balance Sheet
  - Profit & Loss
  - Income / Expense

**MTS Template**

Templ Code:  Templ Name:

	Function Test	Account	A/c	Formula	Seq. No.	Style	Color	Top	Bottom
1	Revenue	Account	401 40101 4010101 401		1				
2	Cost	Group	501 50101 5010101 501		2				
3		Group	50101 50101 5010101 501		3				
4	GROSS MARGIN	Group	50201 5020101 5020101	1-3	4	Gold	Black	Single	Single
5	Sales & Marketing	Group	50301 5030101 5030101		4				
6		Group	50301 5030101 5030101		4				
7	General & Administration	Account	50401 5040101 5040101		5				
8		Account	50401 5040101 5040101		5				
9	Finance Cost	Group	505 50501 5050101 505		6				
10	NET OPERATIONS PROFIT			3-4+5-6	7	Gold	Black	Single	Double
11	Other Operating Income	Account	40201 4020101 4020101		8				
12		Account	40201 4020101 4020101		8				
13	NET INCOME	Account	403 40301 4030101 403		9	Gold	Green	Single	Single
14	Prepaid Expenses	Account	50601 5060101 5060101		10				
15	Prepaid Income	Account	40301 4030101 4030101		11				
16	NET PROFIT LOSS			3-10+11	12	Gold	Blue	Single	Double

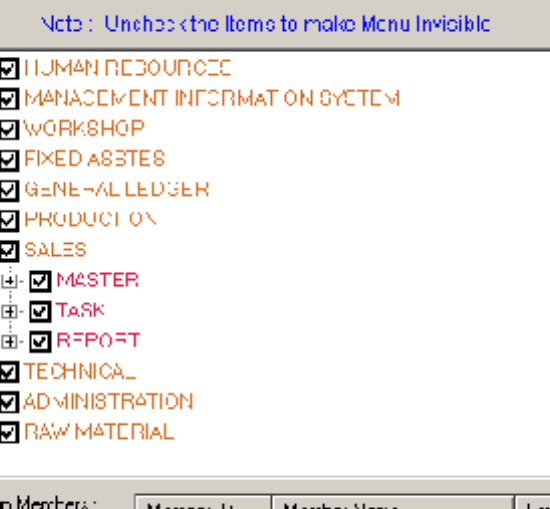
**COMPANY SUMMARY**  
For the Month Ending Of: 31 Oct 2007


	Current Month		Current Year to Date	
	Actual	% CH	Actual	% CH
VOLUME OF CONCRETE	11,900.00	1.00	141,905.62	1.00
REVENUES	0	0.00	0	0.00
CONCRETE INCOME	(7,334,447)	(261.54)	(55,900,508)	(259.08)
PUMP INCOME	(155,008)	(12.08)	(1,120,997)	(3.74)
ICE INCOME	(24,751)	(7.00)	(1,003,974)	(7.07)
PARK ROAD INCOME	(5,200)	(0.19)	(30,535)	(0.27)
PULLING SALES	0	0.00	0	0.00
<b>TOTAL</b>	<b>(7,519,406)</b>	<b>(202.87)</b>	<b>(57,955,014)</b>	<b>(280.55)</b>
PRODUCTION COST	0	0.00	0	0.00
POW PATRIL CONSUMPTION	303,056	25.30	74,797,339	74.67
OTHER PRODUCTION	(52,357)	56.13	3,240,900	24.97
<b>TOTAL</b>	<b>755,493</b>	<b>61.47</b>	<b>78,038,239</b>	<b>159.64</b>
ADMIN EXP/REVENUE	0	0.00	0	0.00
SALARY	511,004	42.06	8,175,653	22.35



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- User Master
- Accounts Defaults Setup
- Company Master
- Payroll Setup
- User Menu Access
- Control Access
- Document Workflow



Group:  

Verb: Uncheck the items to make Menu Invisible

- ☒ HUMAN RESOURCE
- ☒ MANAGEMENT INFORMATION SYSTEM
- ☒ WORKSHOP
- ☒ FIXED ASSETS
- ☒ GENERAL LEDGER
- ☒ PRODUCTION
- ☒ SALES
  - ☒ MASTER
  - ☒ TASK
  - ☒ REPORT
- ☒ TECHNICAL
- ☒ ADMINISTRATION
- ☒ RAW MATERIAL

Group Members:

Member ID	Member Name	Emp. ID.
ADMINISTR	IRACHIM YOUSSEF HAYEK	00004

Company Master

Company Master

Company Name:

Company Name:

Full Name:

PO Box:

Address:

City:

Effective Date:

Accounting Method:

Customer Name:

Business:

Financial Year Period:

Accounting Method:

Telephone:

Fax No.:

E-mail ID.:

Supplier Name:

GL System Code:

Posting Method:

GL Period:

Pascal Planner Invoice Update Delete Exit





## Customizing

- Add-on Features
  - Add New Functionalities / Reports
- Customize
  - Client Specific Customization.
  - 3<sup>rd</sup> Party Software Interfacing ( Eg: Batching Control System )
- Minor / Major Adjustments
  - Forms / Views
  - Reports



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## References



CONMIX LTD  
Building History



**Orimix**

Technology of the future ...



Austrian Arabian  
Ready Mix Concrete

**Arabtec**

**QUICK MIX**  
BETON



TRANSGULF READYMIX



Readymix Abudhabi



**GOLDEN**  
READYMIX  
جولدن ريدميكس  
GOLDEN READYMIX LLC

**ALDAR READYMIX**



الوطنية للخرسانة  
Al Wataniya Concrete

**REMIX**  
TECH



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Thank You !!!



...to MANAGE your business



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